



# 跨境本地化营销 直击东南亚市场

客户实地勘察服务报告

# SITE VISIT REPORT

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**TARGET COMPANY NAME :**

**QU\*\*\*TY ENTERPRISES**

**TARGET ADDRESS :**

**10, \*\*\* Road, \*\*\*, Ground Floor,**

**D\*\*\*a-800, Bangladesh**

**STATUS :**

**Active - at the target address**



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# Site Visit Commentary



1. On 14-05-2021, 02:40 PM local time, Te' site verifier arrived at 10, \*\*\* Road, \*\*\*, Ground Floor, D\*\*\*a-800, Bangladesh according to the address confirmed by subject company. It was revealed that the address is located in wholesaling zone in the business area. The traffic was quite congested.

2. Te' site verifier visited the address. There is a nameplate of Qu\*\*\*ty Enterprises in the lobby area. Mr. N\*\*\*I Qu\*\*\*r, Managing Director, confirmed that the subject is active in operations and four employees were working during the site visit. He shared that subject's trading name is Bangladesh Sanatary Impex. Mr. N\*\*\*I Qu\*\*\*r is also the managing director of A\*\*\*o M\*\*\*ery & Spare Co, A\*\*\*o T\*\*\* Impex, A\*\*\*o E\*\*\*c Co. Subject company is a supplier and wholesaler of Pipe-fittings and is also an importer of Pipe-fittings and A\*\*\*o Machineries from China for decades. The office space is about 10 ×12 square feet and is very well monitored with CCTV. Mr. N\*\*\*I Qu\*\*\*r expressed a high interest in doing business with the client-W\*\*\*u T\*\*\*i M\*\*\*I Products Co Ltd as well as provided his contact number: +880171\*\*\*491 for further communication.

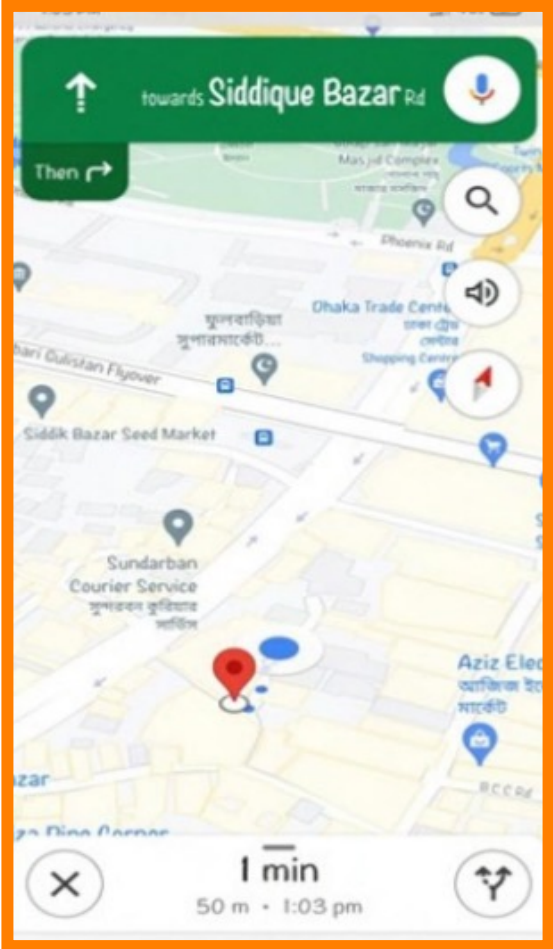
3. The address, 1\*\*/8 \*\*\* Road, M\*\*\* I Lane, D\*\*\*a 1200, Bangladesh, belongs to A\*\*\*o E\*\*\*c Co, subject's sister company.



4. There were lots of goods / stocks / cargos to be loaded and unloaded in the target address' building.

5. Te' site verifier received limited permission from the Mr. N\*\*\*I Qu\*\*\*r to take photos of the target address.

Based on the above situation, it can be confirmed that the subject is located at 10, \*\*\* Road, \*\*\*, Ground Floor, D\*\*\*a-800, Bangladesh, Ground Floor, D\*\*\*a-800, Bangladesh and is active in operations.

# GPS Location Map



-  Subject company
-  Site verifiers' location

# External Building



# Building Entrance



# Environment of The Subject ' s Unit





## Person in Charge



**Mr. N\*\*\*r ,**  
**Managing Director at Qu\*\*\*ty Enterprises**

# Employee Business Card



## Written Note from Managing Director

MR. M. Ariful Islam  
visited my H/O on  
14/6/2021 and discussed  
for Import Business  
G. Pipe fitting,  
I hope to do business  
with you and your  
Concern company  
subject to agreed  
terms and conditions.  
Thanks  
B. C. D. M.  
14/6/2021

# The Surrounding Environment of the Target Address

Environment of the Building – Left Side



# The Surrounding Environment of the Target Address

Environment of the Building – Right Side



# The Surrounding Environment of the Target Address

## The Surrounding Environment



# The Surrounding Environment of the Target Address



## Noticeable Signs



# The Surrounding Environment of the Target Address

## Noticeable Signs



The above noticeable sign is a common reference to locate subject company.



# The Surrounding Environment of the Target Address

Noticeable Signs



# Survey Result



1. Procurement DECISION MAKER	Name	Title
Large Organisations (eg. public listed companies): Head of Procurement, head of Purchasing or Head of Finance		
Small - Medium Size Organisation: CEO, Head of Procurement, Accountant	Mr. N***I Qu***r	Managing Director

2. Are you interested to receive further information from Wenzhou Tianyi Metal Products Co., Ltd who provide pipe fittings, Galvanized malleable iron pipe fittings ,iron pipe fittings?

a) Yes

b) Not interested

c) Decline to response

d) Please provide more information

For response "a" & "d", Decision maker's email ID: [n\\*\\*\\*l.qu\\*\\*\\*r@yahoo.com](mailto:n***l.qu***r@yahoo.com)  
Phone Number: -Mr. N\*\*\*I Qu\*\*\*r, Managing Director: +880171\*\*\*491 , +8802\*\*\*891, +8802\*\*\*960, +880179\*\*\*692 , +880192\*\*\*571

## Events / Highlights



Bangladesh extends border closure with India in view of Covid-19 situation

(Sources: Hindustan Times, June 14 2021)

<https://www.hindustantimes.com/india-news/bangladesh-extends-border-closure-with-india-in-view-of-covid-19-situation-101623643428594.html>

Bangladesh among 3 top performers in sustainable development

(Sources: Dhaka Tribune, June 14, 2021)

<https://www.dhakatribune.com/bangladesh/2021/06/14/bangladesh-ranks-109th-in-sdg-index-2021>

Bangladesh economy to grow 5.1 per cent in 2021-22, says World Bank

(Sources: Eastern Eye, June 10 2021)

<https://www.easterneye.biz/bangladesh-economy-to-grow-5-1-per-cent-in-2021-22-says-world-bank/>

Bangladesh extends lockdown by another 10 days to Jun 16

(Source: BDNews24, June 6 2021 )

<https://bdnews24.com/bangladesh/2021/06/06/bangladesh-extends-lockdown-by-another-10-days-to-jun-16>

For the latest statistics, search under Covid-19 situation dashboard by WHO" or go to <https://covid19.who.in>

**THANK**

**YOU**